SALESVUE FEATURE COMPARISON

Analytics & Reporting	SALESVUE	OUTREACH	SALESLOFT
Math of Sales Reports	✅		
Ability to Use Salesforce Reporting Dashboards	✅	✅	✅
Filter Reports By Custom Objects	✅	✅	✅
Filter Reports By Activities	✅	✅	✅
Filter Reports By Specific Rep	✅		✅
Account Based Reports	✅		
Email Analytics	✅	✅	✅
Phone Analytics	✅	✅	✅
Cadence & Plan Analytics	✅		
Supports Data Prior to Installation	✅		
Single Console	✅		
Native to Salesforce	✅		

SALESVUE FEATURE COMPARISON

Email Features	SALESVUE	OUTREACH	SALESLOFT
Send in Bulk	✅	✅	✅
Email Tracking	✅	✅	✅
Send as Reply	✅	✅	✅
Email Templates	✅	✅	✅
Supports Mail Merge	✅	✅	✅
Real Time Notifications of Opened Emails	✅		
Real Time Notifications of Links Clicked in Email	✅		
Full HTML/Rich Media	✅	✅	✅
Email Analytics	✅	✅	✅
Gmail & Outlook Integration	✅	✅	✅
Email Scheduling	COMING SOON	✅	✅
A/B Testing	✅	✅	✅
Email Scoring & Prioritization	✅		

SALESVUE FEATURE COMPARISON

Phone Features	SALESVUE	OUTREACH	SALESLOFT
Call Tracking	✅	✅	✅
Click To Dial	✅	✅	✅
Listen/Barge for Coaching	✅	✅	✅
Dialer Console	✅	✅	✅
Call Recording	✅	✅	✅
Global Presence	✅	✅	✅
Perfect Voicemail	✅	✅	✅
Power Dialer	✅	✅	✅
Live Agent Power Dialer	✅		
Phone Activity Analytics	✅	✅	✅
Supports Dialer Services (Twilio, Genysis, Etc)	✅	✅	✅
Native to Salesforce	✅		

SALESVUE FEATURE COMPARISON

Cadence/Plan Features	SALESVUE	OUTREACH	SALESLOFT
Support Dynamic Cadences	✓		
Automatic Task Routing & Assigment	✓	✓	✓
Supports Plans on Leads & Contacts	✓	✓	✓
Supports Plans on Accounts & Opportunities	✓	✓	✓
Account Based Selling	✓	✓	✓
Supports Call, Email & Other Tasks	✓	✓	✓
Supports Plans for Marketing & Sales	✓	Sales Only	Sales Only
Supports Plans for Onboarding & Renewals	✓		
Customize Plans Based on Company Terminology	✓		
Supports Plan to Plan Cadences	✓		
Supports Scheduled Date Tasks in Cadence	✓	✓	✓
Native to Salesforce	✓		
Supports Marketing Automation Software	All	Some	Some

SALESVUE FEATURE COMPARISON

Security & Support	SALESVUE	OUTREACH	SALESLOFT
Native to Salesforce	✅		
Data Export/Sync & API Calls Required		✅	✅
Passed 60 Day Salesforce Security Review	✅		
HIPAA Data Compliant	✅		
Available In Salesforce AppExchange	✅		
Dedicated Implementation & Support Team	✅		
Data Mapping Required		✅	✅
Salesforce Administrator Required To Implement		✅	✅
45 Minute Installation	✅		
Works with Marketing Automation Sofware	All	Some	Some
Works with All Salesforce & Custom Objects, Leads, Contacts, Accounts, Opportunities	✅		