

OUTSMART THE COMPETITION

Win more business with Salesvue and Vertical IQ.

Take the world's first Salesforce® native sales engagement platform, add Industry Intelligence, and increase your confidence and credibility as a trusted advisor.

A Powerful Partnership with Powerful Potential. Here are some of the best ways that Salesvue and Vertical IQ work to your advantage:

- The playbook for consistent and timely communication. Salesvue lives 100% inside Salesforce, so relationship managers have one interface for tasks, appointments, opportunities, and more. Prospects and clients get the right touch at the right time, and no one slips through the cracks.
- More meaningful conversations. Guessing what is important to your clients will produce varied results. With Vertical IQ's Industry Intelligence and Salesvue's cadences, your relationship managers will have the insights needed to become a trusted advisor, set more appointments and win new relationships.
- **Bigger share of wallet.** With Salesvue and Vertical IQ, you can send clients the Industry Intelligence that they need to help them grow their business. The more you can create expansion opportunities across product lines, the more you can grow existing relationships.

Salesvue







Timely Outreach

Salesvue's cadences and prioritization help bankers choose the right client to contact.

Smarter Communications

Vertical IQ's Industry Intelligence drives bankers into more meaningful conversations.

Unlock Growth

Get more appointments to grow client relationships and unlock the full value of the bank.

Request a demo for <u>Vertical IQ</u> and <u>Salesvue</u> to see how you can work smarter and win more.



Vertical IQ delivers the actionable, convenient, and focused Industry Intelligence that businesses of all sizes need to increase sales. Spanning over 90 percent of the U.S. economy with 3,400 local economies, Vertical IQ arms teams with the competence, confidence, and credibility to create memorable first impressions and enduring profitable relationships.



Salesvue is a Salesforce® native sales engagement platform that enables sales and marketing teams to close more deals. With Salesvue's automation and cadences, email templates, mobile app, and more, teams have the ideal sales engagement tool to become more effective and efficient. Meanwhile, managers can make better decisions with actionable insights and improve ROI by getting more out of the resources already in place.

Salesvue