

# Reach Your Sales & Marketing Potential!

Increase engagement & accelerate revenue growth with SalesIntel and Salesvue.

Out-pace the competition forever with the world's leading Salesforce® native sales engagement platform and the industry leader in B2B data intelligence.

A Powerful, Data-Backed Partnership With Dynamic Insights. Here are some of the top ways that SalesIntel and Salesvue work to your advantage:



### TARGET THE RIGHT PROSPECTS.

Generate target account lists that match your exact ideal customer profile. Filter through SalesIntel's 76M technographic, firmographic, and over 9,000 buyer intent data topics to build the perfect prospect lists and fill your Salesvue cadences.



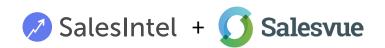
### INCREASED ENGAGEMENT & EFFICIENCY.

With 95% accurate and human-verified data from SalesIntel, sales reps can spend less time searching for the correct contact information and more time on their cadencing tasks. And with the ability to automate tasks and create processes in seconds, you can make sure both leads and customers get the exact material they need at the right time.



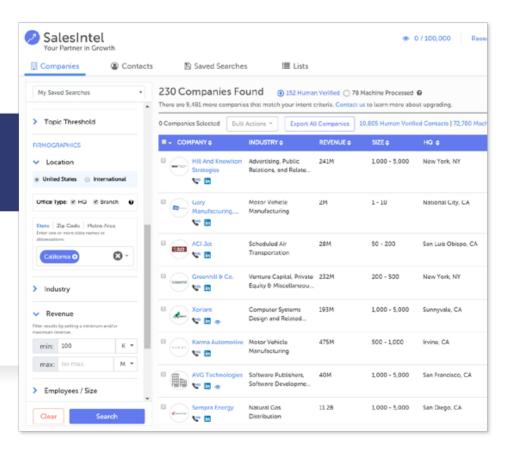
#### **IMPACTFUL INSIGHTS.**

Real-time data and analytics from Salesvue cadences, combined with Salesforce data, means more powerful insights for growth. So whether you're prospecting or nurturing current clients, your marketing and sales teams can work seamlessly together to engage your audience.



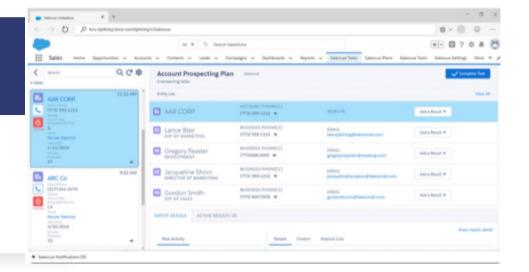
### DATA INTELLIGENCE MADE SIMPLE

Automatically update your prospect records through data enrichment, ensuring that only verified quality records flow into your sales cadences.



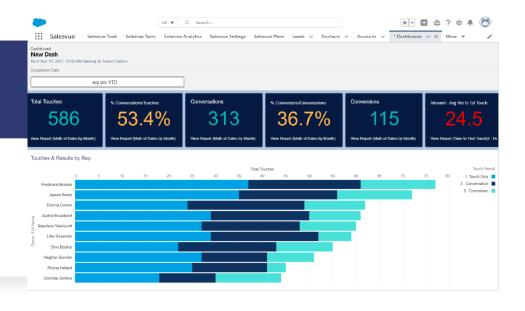
## MORE TARGETED COMMUNICATIONS

Create the perfect combination of accurate data, buyer intent, cadence and content to nurture your contacts more effectively.



#### **MEASURABLE ENGAGEMENT**

Get engagement notifications and insights for every lead or contact, so you can adjust your strategy and close more deals faster.



**SalesIntel** is the global provider of the highest quality data intelligence solutions, empowering revenue teams to accelerate efficient growth.

SalesIntel solutions uniquely support revenue teams of all sizes by blending proprietary AI technologies with human-verification processes. Our solutions, paired with an exceptional customer experience, is why thousands of companies across all industries are long-term customers. Revenue teams looking to expand reach, grow pipeline and increase close rates chose SalesIntel.

**Salesvue** is a Salesforce® native sales engagement platform that enables sales and marketing teams to close more deals. With Salesvue's automated triggers and cadences, one-click dialer and voicemail, email templates, call scripts, telephony suite and mobile app, teams have the ideal sales engagement tool to become more effective and efficient. Meanwhile, sales managers can make better decisions with actionable insights and improve ROI by getting more out of the resources already in place.

Learn More About the Power of SalesIntel & Salesvue.